



Price Agreements

Introduction Manual

Table of Contents

Overview.....	3
Price agreement filters.....	4
<i>Overview of all filters:</i>	<i>4</i>
Price or Percentage.....	7
<i>Overview of Price or Percentage fields:</i>	<i>7</i>
Accessing Price Agreements.....	8
Debtor Price Agreements.....	8
Product Price Agreements	8
Administration Price Agreements.....	9
Back Office Price Agreements.....	9
Adding Price Agreements.....	10
New Price Agreements.....	10
Changing Price Agreements - How to Schedule a Price Change	11
Batch updating prices – ‘Set end date’ & ‘Copy to next period’	14
Default Product Price Agreements	16
No Default Price Agreements	16
Price Agreements Examples	17
Price Agreements Report.....	19

Overview

To automatically calculate service prices, conditional price agreements are added to products. Filters can then be used within a price agreement to define when an agreement applies.

Note: All service pricing is controlled by price agreements, any products that are missing applicable price agreements will prompt the user to correct (depending on product setting).

Each price agreement consists of two parts – conditional filters and the price or percentage:

FBO location	FBO	
FBO location group ⓘ		
Product*		
Child product ⓘ		
Valid from ⓘ		
Valid before *	01-Jan-3000	
Aircraft registration		
Debtor ⓘ		
Supplier ⓘ		
Movement type		
Flight type price category		
Station group (arr/dep)		
Peak category value		
Handling category	Filters	
Handling category group		
Handling station group		
Form of payment		
Form of payment group		
Consider custom values from		
Custom value		
Custom value group		
Handling ⓘ		
Template variable name ⓘ		
Template variable below ⓘ		
MTOW below ⓘ		
Quantity below		
Currency of the given price ⓘ		
Unit of measure for the given unit price ⓘ		
Minimum amount ⓘ		
Maximum amount ⓘ		
Price ⓘ		
Percentage ⓘ	Price or percentage	
SKU price component ⓘ		
SKU duty tax ⓘ		
Remarks		

Price agreement filters

Price agreement filters define the conditions a price agreement is valid and applicable. FBO One will automatically sort price agreements by most applicable (at the top with most filters) to least applicable (at the bottom with least filters).

Note: FBO One will always apply the price agreement that matches the most filters.

The following filters are mandatory for all price agreements: 'FBO location', a 'Product' and a 'Valid before' date, these filters define which FBO, product and start date the agreement applies.

Other filter values can include MTOW, debtor, flight type, handling category, form of payment and custom values.

Note: Multiple filters may be combined to ensure correct pricing for varying conditions.

Overview of all filters:

FBO location: Applies only to the specified FBO location.

FBO location group: Applies to a group of FBO locations, reducing duplication of price agreements per FBO location.

Note: FBO location groups are defined in 'Administration > Station > FBO Location groups'.

Product: Applies to this product only.

Child product: If specified, the price agreement will apply a price to the child product based on the parent product relation.

Valid from: Applies the agreement on and after this date. Can also be used for future agreements to be applied from a certain date, e.g. start of the following month.

Valid before: The agreement expiry date. The before date is used to expire agreements before a certain date, e.g. before start of next month.

Aircraft registration: Applies only to the specified aircraft registration.

Debtor: Applies only for the specified debtor.

Supplier: Applies only for the specified service supplier.

Movement type: Defines which flight leg(s) the agreement should use from the order. Used in combination with one of the following filter filters: 'Flight type price category', 'Station group (arr/dep)' and/or 'Peak category value'. Available options are:

- 'Arrival only' - Agreement applies if conditions are met from the arrival leg.
- 'Departure only' - Agreement applies if conditions are met from the departure leg.
- 'Both arrival and departure' - Agreement applies if conditions are met from both the arrival and departure legs.
- 'Either the arrival or departure' - Agreement applies if conditions are met from either the arrival or departure legs.

Flight type price category: Applies to the specified group of flight types only. This filter must be combined with 'Movement type'. **Note:** Flight type price categories are defined in 'Administration > Order > Flight Type Price Categories'.

Station group (arr/dep): Applies to the specified station group only. This field must be combined with 'Movement type'. **Note:** Station groups are defined in 'Administration > Station > Station Groups'.

Peak category value: Applies for the specified peak category only. This field must be combined with 'Movement type'. **Note:** Peak category values are defined in 'Administration > Station > Peak categories & Peak lists'

Handling category: Applies for the specified handling category only. **Note:** Handling categories are defined in 'Administration > Product > Handling Categories'

Handling category group: Applies for the specified handling category group. **Note:** Handling category groups are defined in 'Administration > Product > Handling Category Groups'

Handling station group: Applies for the specified handling station group. **Note:** Station groups are defined in 'Administration > Station > Station Groups'

Form of payment: Applies the agreement when the specified form of payment is in use.

Form of payment group: Applies the agreement only when the specified form of payment group is in use. **Note:** Form of payment groups are defined in 'Administration > Payment > Form of Payment Groups'

Consider custom values from: Defines where a custom value should be considered from. Must be used in combination with either the 'Custom value' or 'Custom value group'. Available options are:

- 'Registration or else debtor' – Applies if custom value is present from the registration/ type or debtor.
- 'Trip support provider only' – Applies if custom value is present from the trip support provider.
- 'Operator only' – Applies if custom value is present from the operator.
- 'Supplier only' – Applies if custom value is present from the supplier.

Custom value: Applies if the custom value is present. This filter must be combined with 'Consider custom values from'.

Custom value group: Applies if the custom value group is present. This filter must be combined with 'Consider custom values from'. **Note:** Custom value groups are defined in 'Administration > Backoffice > Custom Value Groups'

Handling: Applies the agreement to a single order. **Note:** This is the order number e.g. AMS-123.

Template variable name: Applies the agreement based upon an order related field such as aircraft foot print, number of seats, order custom values. Must be used in combination with either the 'Template variable below'

Template variable below: Applies if the template value is below a set figure. This filter must be combined with 'Template variable name'

MTOW equal to or above: Applies the agreement if the aircraft MTOW is equal to or above a specified weight. Agreements are automatically sorted, so the lowest 'MTOW equal to or above' is checked first. Use with MTOW below filter to create a weight range for the agreement.

MTOW below: Applies the agreement if the aircraft MTOW is below a specified weight. Agreements are automatically sorted, so the lowest 'MTOW below' is checked first. Use with MTOW equal to or above filter to create a weight range for the agreement.

Quantity below: Applies the agreement if the service quantity is below the specified number. Agreements are automatically sorted, so the lowest 'Quantity below' is checked first.

Currency of given price: Applies if the price entered differs from the default currency used by FBO One, the currency code should be added. Only required when the currency is different to the default currency.

Unit of measure for the given price: Allows for a price to be entered in one unit and have the service break down the charge in to a smaller unit. E.g. fuel purchased per cubic meter but sold per litre.

Price or Percentage

For each price agreement, either the price or the percentage must be entered (not both).

Overview of Price or Percentage fields:

Minimum amount: Used to ensure a price calculation should always meet a minimum price. Entering a price here ensures that if the calculation falls below the minimum, the 'Minimum amount' is charged.

Maximum amount: Used when a price calculation should be capped at a maximum price. Entering a price here ensures that if the calculation is above the maximum, then the 'Maximum amount' is charged.

Price: Enter the price itself. **Note:** For reductions use a minus symbol (-) before the number.

Percentage: If the agreement is a percentage instead of a price, use this filter instead of the price field. This field is used for surcharges or discounts, so there should always be another price agreement created with a price. **Note:** For reductions use a minus symbol (-) before the number.

Sku price component: Relates to the fuel module price component.

Sku duty tax: Relates to the fuel module duty tax price component.

Remarks: Enter free hand remarks to provide information to users concerning the price agreement.

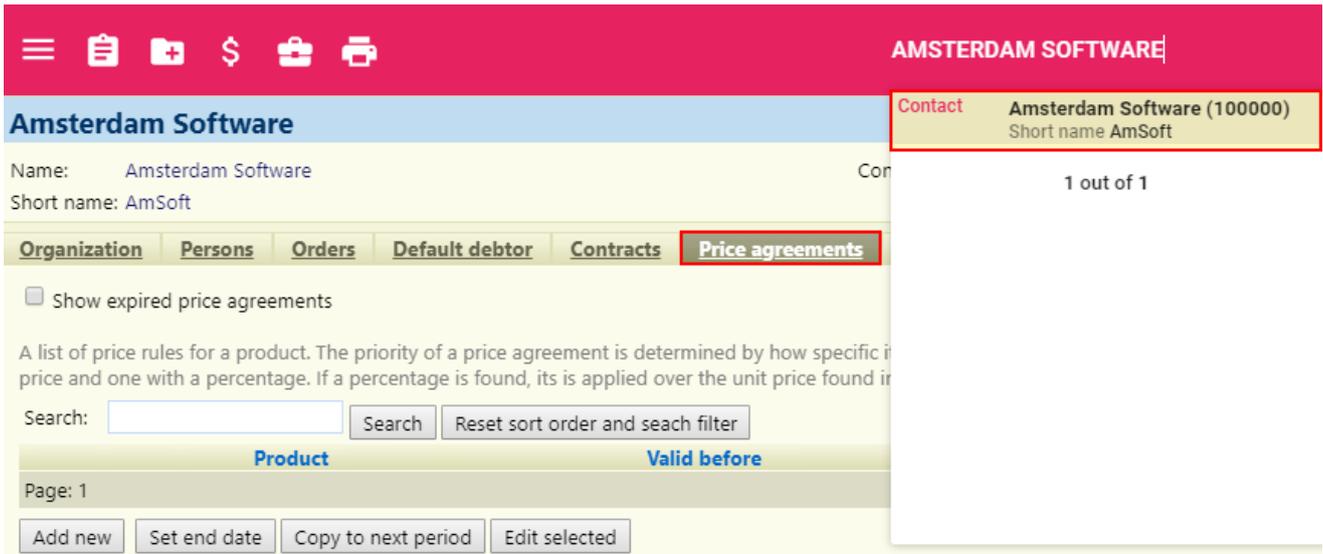
Accessing Price Agreements

Debtor Price Agreements

Each debtor may have a list of applicable price agreements within its organization page. To access, search for the organization name in the main search and choose the 'Price agreements' tab.

Agreements may be added or edited within this page, the debtor filter will be prefilled.

Note: This should be the preferred method of adding/editing price agreements for individual customers.

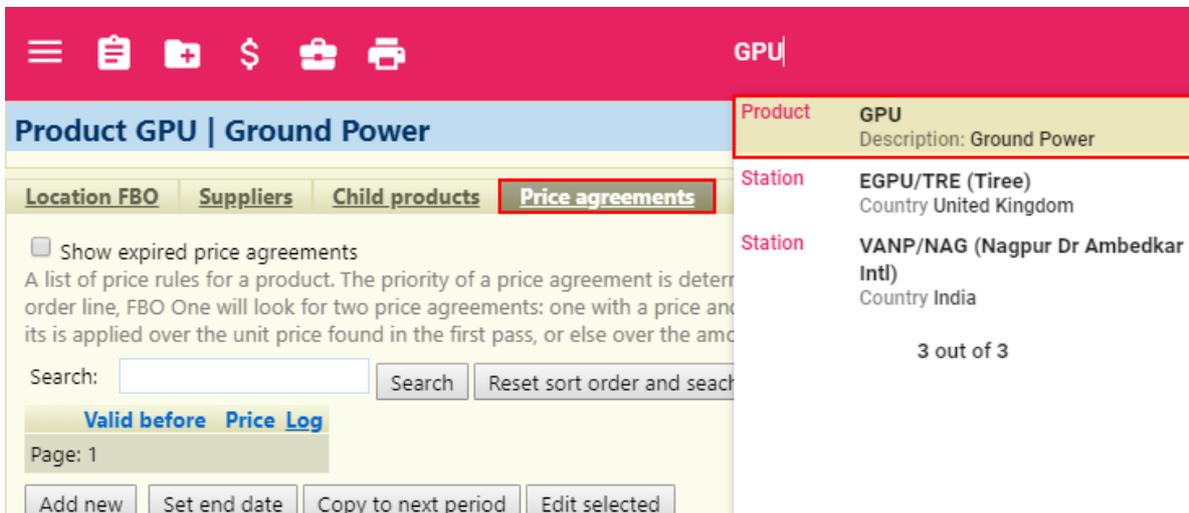


Product Price Agreements

Each product may have a list of applicable price agreements within its product page. To access, search for the product name in the main search and choose the 'Price agreements' tab.

Agreements may be added or edited within this page, the product filter will be prefilled.

Note: This should be the preferred method of adding/editing price agreements for products.

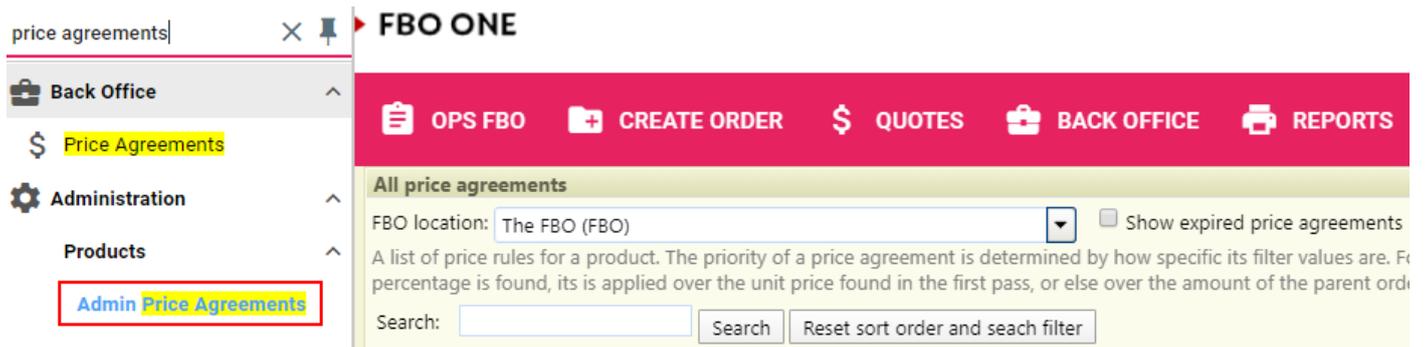


Administration Price Agreements

The administration page for price agreements shows an overview of all agreements in FBO One and FBO locations, including products, debtors and registrations. A location filter exists for showing per location agreements.

All expired agreements are hidden by default, to show expired agreements tick the checkbox 'Show expired price agreements'.

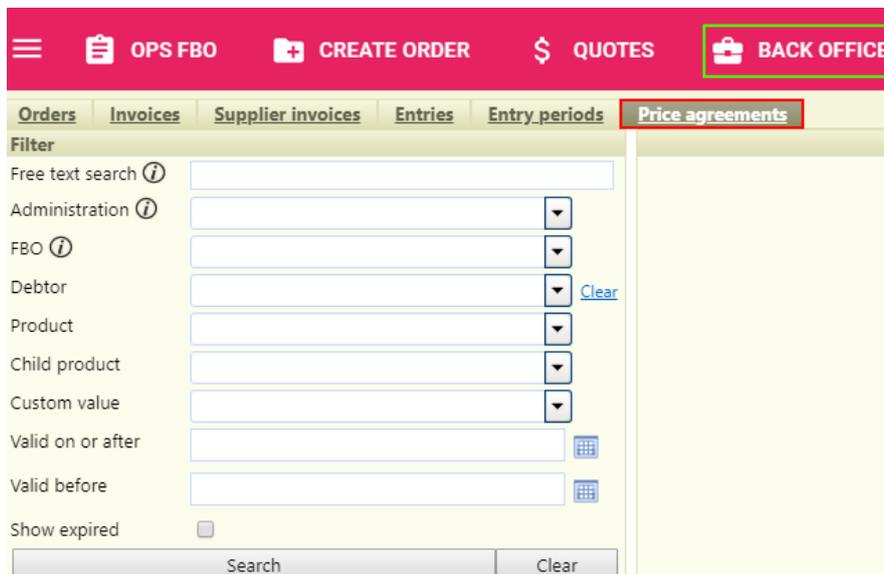
Note: This area is not meant for normal maintenance of customer price agreements, it is better to navigate to the customer or product page to add/edit agreements.



Back Office Price Agreements

Found in the Back office page in the 'Price agreements' tab, this area allows for an overview of all price agreements with additional filters for searching for agreements.

Note: This area is used for searching for agreements using filters only. Adding and editing agreements cannot be done in the back office page.



Adding Price Agreements

New Price Agreements

Clicking 'Add new' at the bottom of the applicable price agreement page will allow creation of a new agreement.

It is good practice to create a realistic 'Valid before' date for price reviewing at a future date.

A 'Valid from' date is not required, but is again good practice to give a set time period of when the product agreement is active. This stops the agreement being added to any non-invoiced historical orders.

The 'Price' or 'Percentage' fields are mandatory for all agreements. However, only one can exist in an agreement.

For this example, a price is more applicable as the product is not a child product deducting or adding a percentage from a parent product.

The 'Remarks' field is a free text field that is not mandatory, but can be used as a reference for the agreement. It is useful for adding a description or reason for the agreement for a future date.

Other filters may also be used such as MTOW or a form of payment if required.

Product*	PRODUCT TEST
Child product ⓘ	
Valid from ⓘ	01-Apr-2019
Valid before *	01-Apr-2020
Aircraft registration	
Debtor ⓘ	
Supplier ⓘ	
Movement type	
Flight type price category	
Station group (arr/dep)	
Peak category value	
Handling category	
Handling category group	
Handling station group	
Form of payment	
Form of payment group	
Consider custom values from	
Custom value	
Custom value group	
Handling ⓘ	
Template variable name ⓘ	
Template variable below ⓘ	
MTOW below ⓘ	
Quantity below	
Currency of the given price ⓘ	
Unit of measure for the given unit price ⓘ	
Minimum amount ⓘ	
Maximum amount ⓘ	
Price ⓘ	100.00
Percentage ⓘ	
SKU price component ⓘ	
SKU duty tax ⓘ	
Remarks	Default price for all customers

Changing Price Agreements - How to Schedule a Price Change

If an existing agreement needs updating with a new price, a new agreement should be added and the old agreement expired by editing the 'Valid before' filter.

Note: Using the 'Edit' button to change an existing price agreement will result in price changes for all past applicable (non-invoiced) and existing orders – that the agreement applies to.

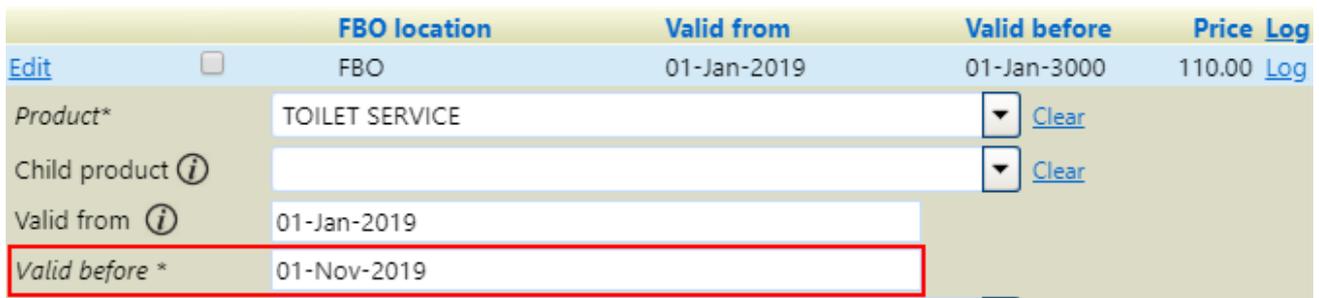
Navigate to the price agreement to be updated. For this example, the price for 'Toilet Service' is being updated, and will change as of 01-Nov-19.

Select the price agreement that is to expire by clicking 'Edit':



Note: The existing price should not be changed or deleted, only the 'Valid before date' should be updated from 01-Jan-3000 to 01-Nov-2019. This ensures the current price agreement is applied to all orders before 01-May-19.

Use the 'Edit' button to update the 'Valid before' to the correct date:



When the 'Valid before' date has been changed, click 'Add new' at the bottom of the screen. This will save current changes and automatically opens a new window to add a new agreement.



The new price details can now be entered. The 'Valid from' field must be used to allow a continuation of pricing.

In this example, 01-Nov-19 is the 'Valid from' date and the 'Valid before' date is undetermined, defaulting to 01-Jan-3000.

The new price agreement is created as shown:

Tip: Adding a free-text remark may be useful for reviewing price agreements at a future date.

	FBO location	Valid from	Valid before	Price	Log
Edit <input type="checkbox"/>	FBO	01-Jan-2019	01-Nov-2019	110.00	Log
Page: 1					
Product*	TOILET SERVICE				
Child product <i>i</i>					
Valid from <i>i</i>	01-Nov-19				
Valid before *	01-Jan-3000				
Aircraft registration					
Debtor <i>i</i>					
Supplier <i>i</i>					
Movement type					
Flight type price category					
Station group (arr/dep)					
Peak category value					
Handling category					
Handling category group					
Handling station group					
Form of payment					
Form of payment group					
Consider custom values from					
Custom value					
Custom value group					
Handling <i>i</i>					
Template variable name <i>i</i>					
Template variable below <i>i</i>					
MTOW below <i>i</i>					
Quantity below					
Currency of the given price <i>i</i>					
Unit of measure for the given unit price <i>i</i>					
Minimum amount <i>i</i>					
Maximum amount <i>i</i>					
Price <i>i</i>	140				
Percentage <i>i</i>					
SKU price component <i>i</i>					
SKU duty tax <i>i</i>					
Remarks					
<input type="button" value="Save"/>	<input type="button" value="Cancel"/>	<input type="button" value="Add new"/>			

Once saved, the price agreements are as follows: Price '110.00', will apply for all orders before 01-Nov-19, and from 01-Nov-19, the new price of '140.00' will be applied:

Product TOILET SERVICE

Location FBO Suppliers Child products **Price agreements**

Show expired price agreements
 A list of price rules for a product. The priority of a price agreement is determined by the price found in the first pass, or else over the amount of the parent order.

Search:

<input type="checkbox"/>	FBO location	Valid from	Valid before	Price	Log
Edit <input type="checkbox"/>	FBO	01-Jan-2019	01-Nov-2019	110.00	Log
Edit <input type="checkbox"/>	FBO	01-Nov-2019	01-Jan-3000	140.00	Log

Once 31-Oct-19 has passed, the expired price agreement will no longer show within the price agreement list. The check box 'Show expired price agreements' should be checked in order to view any non-active expired agreements:

Product TOILET SERVICE

Location FBO Suppliers Child products **Price agreements**

Show expired price agreements

Batch updating prices – ‘Set end date’ & ‘Copy to next period’

The ‘Copy to next period’ function is used to batch update a series of agreements to the next time period. The same product, debtor and filters are automatically applied.

In the below example, the ‘Handling Fee’ agreements need to be updated with new prices valid from 01-Jan-20. The existing agreements do not expire until 01-Jan-3000 and therefore need to have their ‘Valid before’ date changed to 01-Jan-20.

This can be done in a batch, instead of individually by checking all check boxes (or top check box to select all) and selecting ‘Set end date’.

Product HANDLING FEE | Handling Fee

Location FBO Suppliers Child products **Price agreements** Custom values Log

Show expired price agreements
 A list of price rules for a product. The priority of a price agreement is determined by how specific its price found in the first pass, or else over the amount of the parent order line.

Search: Search Reset sort order and search filter

	FBO location	Valid from	Valid before	MTOW below	Price	Log
<input checked="" type="checkbox"/>	FBO	01-Jan-2019	01-Jan-3000	10001 kg	360.00	Log
<input checked="" type="checkbox"/>	FBO	01-Jan-2019	01-Jan-3000	25001 kg	700.00	Log
<input checked="" type="checkbox"/>	FBO	01-Jan-2019	01-Jan-3000	50001 kg	1000.00	Log

Page: 1

Add new Delete Confirm Delete **Set end date** Copy to next period Edit selected

In the next screen, add the new ‘Valid before’ date to 01-Jan-20:

Product HANDLING FEE | Handling Fee

Set end date price agreements

Valid before:

Product	Filters	Currency	Unit	Valid from	Valid before	Price	Percentage
HANDLING FEE	FBO= FBO , MTOW below=10001 kg	EUR	item	01-Jan-2019	01-Jan-3000	360.00	
HANDLING FEE	FBO= FBO , MTOW below=25001 kg	EUR	item	01-Jan-2019	01-Jan-3000	700.00	
HANDLING FEE	FBO= FBO , MTOW below=50001 kg	EUR	item	01-Jan-2019	01-Jan-3000	1000.00	

Ait-S

Next, tick the checkbox for the agreements to be updated and use the ‘Copy to next period’ button to create the same pricing structure for the next date period:

Product HANDLING FEE | Handling Fee

Location FBO Suppliers Child products Price agreements Custom values Log

Show expired price agreements
A list of price rules for a product. The priority of a price agreement is determined by how specific its price found in the first pass, or else over the amount of the parent order line.

Search: Search Reset sort order and search filter

	FBO location	Valid from	Valid before	MTOW below	Price	Log
Edit	<input checked="" type="checkbox"/>	FBO	01-Jan-2019	01-Jan-2020	10001 kg	360.00 Log
Edit	<input checked="" type="checkbox"/>	FBO	01-Jan-2019	01-Jan-2020	25001 kg	700.00 Log
Edit	<input checked="" type="checkbox"/>	FBO	01-Jan-2019	01-Jan-2020	50001 kg	1000.00 Log

Page: 1

Add new Delete Confirm Delete Set end date **Copy to next period** Edit selected

In the next screen, verify and update the ‘Valid from’ and ‘Valid before’ dates, and add the new prices in the ‘New price’ fields:

Product HANDLING FEE | Handling Fee

Copy selected price agreements to next month

Valid from:

Valid before:

Product	Filters	Currency	Unit	Price	New price	Percentage	New percentage
HANDLING FEE	FBO= FBO , MTOW below=10001 kg	EUR	item	360.00	<input type="text" value="370.00"/>		<input type="text"/>
HANDLING FEE	FBO= FBO , MTOW below=25001 kg	EUR	item	700.00	<input type="text" value="710.00"/>		<input type="text"/>
HANDLING FEE	FBO= FBO , MTOW below=50001 kg	EUR	item	1000.00	<input type="text" value="1100.00"/>		<input type="text"/>

Alt-S

When saved, both the new and old prices will show together.

Once 31-Dec-19 has passed, the old agreements will have expired and will automatically be hidden (ticking ‘Show expired price agreements’ will show all expired agreements).

The 01-Jan-20 agreements will then become active.

Product HANDLING FEE | Handling Fee

Location FBO Suppliers Child products Price agreements Custom values Log

Show expired price agreements
A list of price rules for a product. The priority of a price agreement is determined by how specific its price found in the first pass, or else over the amount of the parent order line.

Search: Search Reset sort order and search filter

	FBO location	Valid from	Valid before	MTOW below	Price	Log
Edit	<input type="checkbox"/>	FBO	01-Jan-2019	01-Jan-2020	10001 kg	360.00 Log
Edit	<input type="checkbox"/>	FBO	01-Jan-2020	01-Jan-2021	10001 kg	370.00 Log
Edit	<input type="checkbox"/>	FBO	01-Jan-2019	01-Jan-2020	25001 kg	700.00 Log
Edit	<input type="checkbox"/>	FBO	01-Jan-2020	01-Jan-2021	25001 kg	710.00 Log
Edit	<input type="checkbox"/>	FBO	01-Jan-2019	01-Jan-2020	50001 kg	1000.00 Log
Edit	<input type="checkbox"/>	FBO	01-Jan-2020	01-Jan-2021	50001 kg	1100.00 Log

Page: 1

Add new Delete Confirm Delete Set end date Copy to next period Edit selected

Default Product Price Agreements

The majority of chargeable products will have a default price agreement that is used by all orders and contacts (aircraft registration, aircraft type, debtor and supplier) if no other filters apply. This agreement will have few or no filters and is therefore sorted to the bottom priority when deciding which agreement to apply.

For example: GPU product has a default published price agreement of 90.00, as there are no filters, it applies to everyone that has a GPU added.

If for example, the debtor 'AmSoft' with aircraft registration 'ATEST' is present in an order, then the GPU agreement for the product overrides the default as more filters match. Therefore, 70.00 is used as a better match.

Product GPU | Ground Power

Location FBO
Suppliers
Child products
Price agreements
Custom values
Log

Show expired price agreements

A list of price rules for a product. The priority of a price agreement is determined by how specific its filter price found in the first pass, or else over the amount of the parent order line.

Search: Search Reset sort order and search filter

	FBO location	Valid before	Aircraft registration	Debtor	Price	Remarks
<input type="checkbox"/>	FBO	01-Jan-3000	ATEST	AmSoft (100000)	70.00	Discounted
<input type="checkbox"/>	FBO	01-Jan-3000			90.00	

Page: 1

↑
Default price agreement for all

Add new
Delete
 Confirm Delete
Set end date
Copy to next period
Edit selected

No Default Price Agreements

If a product has no (applicable) price agreements, a price may need to be set manually in each order. This may be the case for 3rd party services such as Catering or Transport where charges are variable and based upon supplier charges and therefore cannot be pre-defined.

The price may be entered within the order once the service is complete and the supplier communicates the price.

This shows on the order with an 'Awaiting Price' warning against the product, as shown:

CATERING

✈️ Ordered
Awaiting price

6-Oct-19 10:00 (UTC) | 6-Oct-19 12:00 (LT) |
Unknown
1 item Unit price ? Amount To follow

✓ CONFIRMED
🛒 CHANGE ORDER
✖️ CANCEL ORDER

Note: Some products may have no price agreements and require no price added when added (defined in the product settings). These are defined as 'no-charge products'.

Price Agreements Examples

Each price agreement contain filters used to define how and when it is applicable, along with the price (or percentage). Below are some examples of standard price agreements:

The below list shows the agreements for the organization Netjets. If the custom value 'AP-FEE DIRECT | Direct Bill' is present in the order, then 'GPU' is charged at '0.00' for Netjets.

NetJets Transportes Aéreos, S.A.

Name: NetJets Transportes Aéreos, S.A. Contact number: 100004
 Short name: Netjets EU

Organization Persons Cards on file Fleet Orders Default debtor Fuel default payment Contracts **Price agreements** Custom values Finance

Show expired price agreements

A list of price rules for a product. The priority of a price agreement is determined by how specific its filter values are. For each order line, FBO One will look for two price agreements: one based on the unit price found in the first pass, or else over the amount of the parent order line.

Search: Search Reset sort order and search filter

<input type="checkbox"/>	FBO location	Product	Valid before	Debtor	Consider custom values from	Custom value	Price
Edit	<input type="checkbox"/>	FBO	GPU	01-Jan-3000	Registration or else debtor	AP-FEE DIRECT Direct Bill	0.00
Edit	<input type="checkbox"/>	FBO	NJE PACKAGE	01-Jan-3000	Netjets EU (100004)		60.00

Page: 1

Add new Delete Confirm Delete Set end date Copy to next period Edit selected

Other criteria may also be defined through the use of one or more filters.

This example shows the standard rates for the 'Landing Fee' based on the MTOW of an aircraft.

By automatic sorting by most applicable, it allows for MTOW band pricing:

Product LANDING FEE | Landing Fee

Location QEF All locations Suppliers Child products **Price agreements** Custom values

Show expired price agreements

A list of price rules for a product. The priority of a price agreement is determined by how specific its filter values are. The most applicable price found in the first pass, or else over the amount of the parent order line.

Search: Search Reset sort order and search filter

<input type="checkbox"/>	FBO location	Valid from	Valid before	MTOW below	Price	Remarks
Edit	<input type="checkbox"/>	FBO		01-Jan-3000	300 kg	10.30 The landing fee for microlight
Edit	<input type="checkbox"/>	FBO	01-Jan-2017	01-Jan-3000	1000 kg	14.25 up to 999
Edit	<input type="checkbox"/>	FBO	01-Jan-2017	01-Jan-3000	1200 kg	16.66 1.000 to 1.199
Edit	<input type="checkbox"/>	FBO	01-Oct-2017	01-Jan-3000	1400 kg	23.84 1.200 to 1.399
Edit	<input type="checkbox"/>	FBO	01-Jan-2017	01-Jan-3000	1600 kg	30.97 1.400 to 1.599
Edit	<input type="checkbox"/>	FBO	01-Jan-2017	01-Jan-3000	2000 kg	35.74 1.600 to 1.999
Edit	<input type="checkbox"/>	FBO	01-Jan-2017	01-Jan-3000	3000 kg	73.75 2.000 to 2.999
Edit	<input type="checkbox"/>	FBO	01-Jan-2017	01-Jan-3000	4000 kg	152.80 3.000 to 3.999
Edit	<input type="checkbox"/>	FBO	01-Jan-2017	01-Jan-3000	5000 kg	169.25 4.000 to 4.999
Edit	<input type="checkbox"/>	FBO	01-Jan-2017	01-Jan-3000	5700 kg	261.00 5.000 to 5.699
Edit	<input type="checkbox"/>	FBO	01-Jan-2017	01-Jan-3000	8619 kg	282.75 5.700 to 8.618
Edit	<input type="checkbox"/>	FBO	01-Jan-2017	01-Jan-3000	14000 kg	453.25 8.619 to 13.999
Edit	<input type="checkbox"/>	FBO	01-Jan-2017	01-Jan-3000	20000 kg	792.25 14.000 to 19.999
Edit	<input type="checkbox"/>	FBO	01-Jan-2017	01-Jan-3000	999999 kg	1021.75 20.000 and above

Page: 1

Add new Delete Confirm Delete Set end date Copy to next period Edit selected

The below example shows the ‘**Handling Surcharge**’ percentages applied to all orders. If an arrival or departure is within the time period defined in the peak list, the applicable agreement applies. (Peak category values are defined in [Peak Lists](#))

FBO location group	Product	Child product	Valid from	Valid before	Movement type	Peak category value	Percentage
ALL	HANDLING SURCHARGE			01-Jan-3000	Either Arrival or Departure	Handling Sunday Charge	25.0000
ALL	HANDLING SURCHARGE			01-Jan-3000	Either Arrival or Departure	Handling Public Holiday Charge & Night Charge	50.0000
ALL	HANDLING SURCHARGE			01-Jan-3000	Either Arrival or Departure	Handling Public Holiday Charge	25.0000
ALL	HANDLING SURCHARGE			01-Jan-3000	Either Arrival or Departure	Handling Night Charge	25.0000
ALL	HANDLING SURCHARGE			01-Jan-3000	Either Arrival or Departure	Handling Night & Sunday Charge	50.0000
ALL	HANDLING SURCHARGE			01-Jan-3000			0.0000

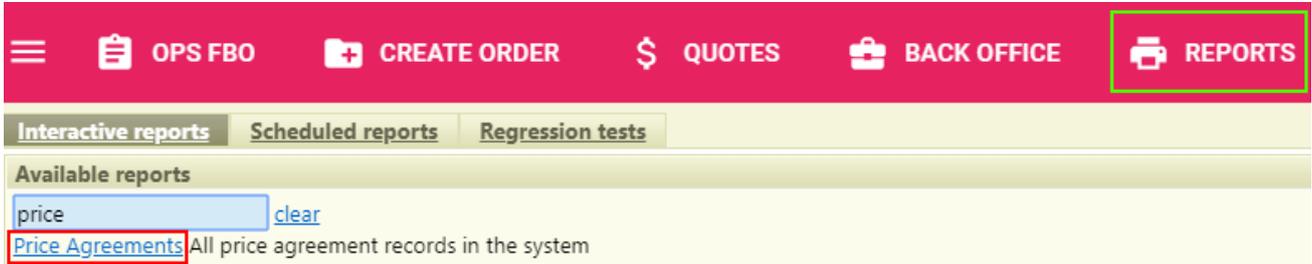
The below example shows the child product ‘**Handling Discount**’ applying to debtor ‘**AmSoft**’ a 100% deduction. This shows on the invoice as a minus figure, using the ‘**Handling**’ product as a price reference for the discount.

The agreement has a ‘**Valid from**’ date that will begin from 01-Jan-2019, any orders before this date will not have the agreement apply.

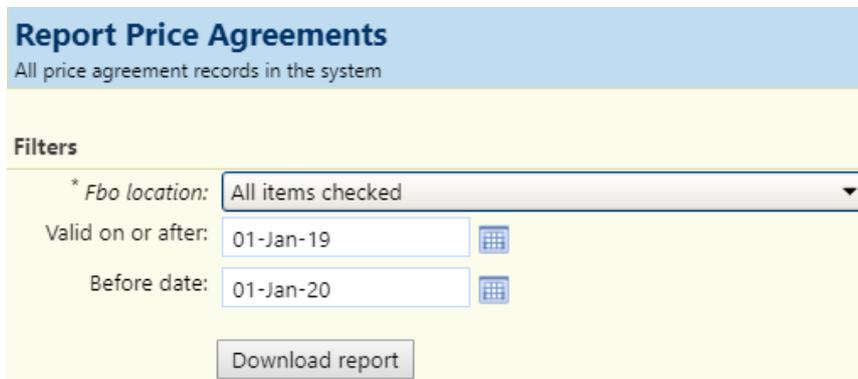
FBO location	Product	Child product	Valid from	Valid before	Aircraft registration	Debtor	Percentage
FBO	HANDLING	HANDLING DISCOUNT	01-Jan-2019	24-Mar-2024		AmSoft (10001)	-100.0000

Price Agreements Report

To view all price agreements within FBO One, a report can be generated via the 'Reports' section. Search for 'Price agreements' and enter the filters required.



Use the filters to determine the data to be shown, or leave blank to view all:



This Excel report provides an overview of all price agreements.

Price Agreements (4).xlsx - Excel

	A	B	C	D	E	F	G	H	I	J	K	L	Q	R
1	FBO location	Product	Child product	Product code	Child prod	Aircraft re	Debtor nar	Debtor em	Debtor nur	Debtor shc	Valid until date	Price	Filters	Handling c
2	FBO	GPU Ground Power		GPU		ATEST	Amsterdan	support@a	100000	AmSoft	01-Jan-00	70	Registration=A	ATEST
3	FBO	GPU Ground Power		GPU							01-Jan-00	90		
4	FBO	TOILET SERVICE		TOILET SERVICE							01-Nov-19	110		
5	FBO	TOILET SERVICE		TOILET SERVICE							01-Jan-00	140		